

LAN 2 LAN works closely with you to deliver solutions which provide real business value in a timely and cost-effective manner. Contact us for more information on how we can help you optimise your infrastructure.



“Our mission is to deliver IT solutions of the highest quality and business value and be acknowledged by our customers, suppliers and employees as a premier IT partner in the United Kingdom.”

Pankaj Vekria, Commercial Director, LAN 2 LAN

Green is for growth

Efficient IT solutions that will help you grow your business.

2008 Preferred Partner



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HP and LAN 2 LAN:
Providing future perfect
solutions today



2008 Preferred Partner





Trust in LAN 2 LAN to deliver ...

As a network consultancy specialist and solutions provider, we at LAN 2 LAN pride ourselves in not only understanding our customers' technical objectives, but also the underlying business drivers behind a particular requirement.

LAN 2 LAN sets itself apart from its competitors through a high ratio of technical to sales staff and continual investment in training and development. With qualified technical experts in areas ranging from service administration to development, we are able to provide a complete team to address your business and IT needs.

Additionally, our consultative approach to client projects helps assure that the right solution is chosen. LAN 2 LAN will support you through the entire project lifecycle, including planning, design, test, implementation, migration and support. Our methodology is based upon Prince 2 framework and ITIL best practice, enabling our team to deliver mission-critical solutions with a risk-free approach.

LAN 2 LAN provides a comprehensive range of services and solutions, including:

- Pre-sales and technical advice, product evaluation and customer visits
- Proof of concept and technical pilots
- Configuration of desktops, servers, blades and storage solutions
- Project roll-outs
- Consulting services
- Cabling services including wireless, security and site surveys
- Help desk, packaged warranty and ongoing support services
- Custom software imaging and asset management
- Comprehensive training programme

As proof of our position as a trusted IT advisor, we enjoy a customer retention rate that is one of the highest in the industry.

... HP solutions that will drive your business

As business needs grow and technological demands increase, the IT infrastructure supporting most organisations cannot efficiently and effectively keep up.

One way we help our customers keep their businesses running at full speed is through our partnership with HP. The industry leader in hardware and advanced IT solutions, HP has been key in developing technology that helps you optimise your infrastructure, conserve energy and improve your business processes – and results.

Working in partnership with HP since 1994, LAN 2 LAN offers you the essential, up-to-date solutions that can help you achieve significant business gains and cost savings.

With HP's cutting-edge technology, our fully HP-accredited staff and our commitment to providing high-quality solutions, you can count on LAN 2 LAN for the best possible outcome from your IT investment.





Nurture your IT environment – watch your business grow

For many businesses, reducing the carbon footprint is increasingly becoming an objective. Not only is this socially responsible, but it makes smart, practical sense in business terms: a green, streamlined IT infrastructure can save you energy, time, space and costs, while helping your business grow.

Consider that when your IT environment or data centre is packed with servers and other hardware, your data is multiplying out of control and your energy costs are rising, you probably don't have the resources or capability to focus on business growth.

Granted, your IT environment may have started out highly efficient. But as your needs have changed and increased, you may find yourself outgrowing your physical capacity.

To address this mounting issue facing businesses of all sizes, HP has developed futuristic consolidation solutions built for virtualisation.

The result: energy-, space- and cost-efficient solutions that are also high performing and easy to manage. And when you virtualise, you put the work of several servers, storage devices and workstations onto one. What could be more efficient than that?

Now HP brings many of these advanced technologies to the mid-market, with smaller, more affordable, easier-to-use and fully integrated virtualisation solutions developed specifically for the needs of small- to medium-sized businesses.

If you want to be a greener, more efficient organisation, while growing your business, then streamline your infrastructure with advanced virtualisation solutions from HP.



Consolidate

A breakthrough innovation in helping businesses reduce hardware clutter is the HP BladeSystem. The self-contained "infrastructure in a box" consolidates into one enclosure a combination of virtual machines, storage and server blades sharing the same power and management tools. The new c3000 enclosure ("Shorty") allows you to take consolidation to the next level with its smaller form factor – ideal for small and medium businesses.

The HP BladeSystem c3000 offers:

- Small form factor that fits almost everywhere
- Self-cooling capability
- Up to 30% less power consumption
- Fewer wires and components, saving you up to 40% more than rackmount infrastructures
- Plugs into any standard POWER socket
- Compatible with HP ProLiant c-Class server blades
- Rack and floor standing

LAN 2 LAN service:

If you are upgrading or replacing three to five servers, then an HP BladeSystem may be worth considering. Ask LAN 2 LAN to audit your infrastructure and recommend the best solution.

Protect

Storage has become essential to the growth and agility of your business. That's because as the amount of data continues to grow, it's no simple task to keep it all safe and under control. The high-performing HP StorageWorks Enterprise Virtual Array (EVA) family was specifically designed for virtualised environments to improve capacity and reduce management complexities. Now HP's new StorageWorks EVA 4400 brings this advanced technology to mid-sized businesses – affordably and without any tradeoffs.

HP StorageWorks EVA 4400 offers:

- Up to 5x easier manageability than traditional disk arrays
- 96 TB of capacity
- 99.999% availability
- Remarkable affordability and reliability
- Tiered storage to match the value of data to your business needs
- Compatible with the HP BladeSystem for a complete server and storage solution that can be managed together

LAN 2 LAN service:

Managing and storing your data has never been easier with HP StorageWorks solutions. Choosing, designing, configuring, implementing and deploying the EVA 4400 or another HP storage solution, such as a storage area network, has never been easier with support from LAN 2 LAN.



Simplify

VMware software makes virtualisation simple and centralises control. When you're managing 50 servers, that can add up to quite a lot of savings. As VMware's no. 1 partner, HP has worked to design end-to-end solutions that support seamless virtualisation, integration and use. Combine VMware from HP, jointly integrated management tools, HP ProLiant servers and HP StorageWorks devices for virtualisation solutions that are unmatched in the industry.

VMware from HP offers:

- Reduced hardware and operating costs
- Mitigated business risks
- Improved performance
- Scalable capacity for increased agility
- Simplified environments

LAN 2 LAN service:

Get the most out of VMware management tools and your virtualised environment, including high availability and dynamic resource scheduling. Ask LAN 2 LAN to work with you to design and implement a full VMware solution.

Run

Microsoft® Windows Server® 2008 was designed to power the next generation of networks, applications and web services – and to bring virtualisation to the mainstream. The HP ProLiant server family and HP StorageWorks solutions are optimised to work with Windows Server 2008 and make your migration to a virtualised environment even easier.

Microsoft Windows Server 2008 offers:

- Greater levels of security
- Simplified server setup and management
- More resources for web hosting development and delivery
- Support for high-performance computing environments

LAN 2 LAN services:

LAN 2 LAN is on the cutting edge of technology, evident by the number of team members who are already accredited on Microsoft Windows Server 2008. As a Microsoft Gold Partner, our Microsoft-certified technical consultants have a wealth of experience in NT4, Windows® 2000/2003 and now 2008, and are able to assist you in the planning of upgrades, migrations and full-scale multi-site deployments. We also offer comprehensive training to help your staff migrate to Windows 2008 and other Microsoft technologies.

Allowing you to concentrate on business

To keep your infrastructure running optimally for years to come, LAN 2 LAN and HP offer you the possibility to extend the life of your solutions through HP Care Pack Services. This range of post-warranty support packages allows you to choose the one that fits your specific needs – from critical, 4-hour, 24x7 hardware support to next-business-day service.

Additionally, LAN 2 LAN makes buying and using HP Care Pack Services even easier. Our unique HP Care Pack management service takes care of your HP service plan for you – from registration to repair – throughout the entire product lifecycle.

... and not on IT support

"LAN 2 LAN provides the complete spectrum of IT services and support for SPP. They are such a valued part of our IT team that I couldn't ever imagine using anyone else."

Damian Hudson, IT Manager at SPP Pumps

"The detailed proposal helped us to gain quick approval from our management committee and Board members. Through LAN 2 LAN's excellent skills and professional service, they provided a dynamic solution to our problem. The entire implementation from planning to deployment took no more than three months."

Steven Cliff, Head of IT, ACS

"We've spent probably a quarter of a million pounds on IT. In three years, we'll have got it back."

Mitesh Vekaria, Executive Officer, Vascroft Contractors Ltd

